TITLE: Senior Director, Health Economics & Outcomes Research (HEOR)  
LOCATION: Gaithersburg, MD

Novavax, Inc. (Nasdaq: NVAX) is a clinical-stage vaccine company committed to delivering novel vaccines to prevent a broad range of infectious diseases. Our recombinant nanoparticles and adjuvant technology are the foundation for groundbreaking innovation that improves global health through safe and effective vaccines. Our product pipeline targets a variety of infectious diseases, with vaccine candidates currently in clinical development for respiratory syncytial virus (RSV), seasonal influenza, pandemic influenza, and Ebola virus (EBOV). Novavax is headquartered in Gaithersburg, Maryland with additional facilities in Rockville, Maryland and Uppsala, Sweden and employs over 400 individuals dedicated to developing novel vaccines to address infectious disease.

The Senior Director HEOR will take on the lead responsibility for value evidence strategy development, and will oversee program execution for all products in the RSV vaccine therapeutic area for pipeline development, and acts as project lead and key decision maker responsible for coordinating the successful development and execution of the HEOR strategy for such products. Serves as the primary company lead for all health economics and clinical outcomes (including patient-reported outcomes) evidence generation and dissemination. Ensures project plans across all products within his/her therapeutic area portfolio integrate and align with the product strategic plans from matrix groups including clinical development as well as commercial perspectives. Provides updates on execution of plans to product teams, functional management and senior management. In the development of product strategic plans, liaises with other members of the product team to generate innovative ideas and create buy-in to strategies.

Responsibilities include but are not limited to:

- Leads strategy for US Health Economics & Outcomes Research evidence generation—develops, directs, organizes, and implements the HEOR strategy with concurrence of functional management to allow the development of each pipeline product to proceed expeditiously and smoothly toward registration, PR&A and market launch in compliance with national and international governmental regulations.
- Designs, conducts, oversees and analyzes multiple programs and initiatives in support of value evidence generation, as well as communicates the findings to internal (Executive Leadership, functional VPs, etc.) and external (e.g., HTAs/Payors, patient groups, policy bodies, and KOLs etc.) audiences.
- Directs the execution and drives key decisions of the worldwide HEOR development planning.
- Is primarily accountable for key deliverables such as economic models and value dossiers.
- Serves as the strategic leader, key subject matter expert, and operational manager to
direct, oversee and manage Novavax’s HEOR partner agencies’ contracted HEOR work, including work on publications, model development, value dossiers, etc.

- Serves as the primary point of contact and the lead subject matter expert, and proactively engages with third parties and collaborative groups who are not direct affiliates or contractors of Novavax but who share common interests in pursuing HEOR research relevant to RSV disease.
- Contributes to the Therapeutic Area Long Range Strategic Plan and Portfolio Planning.
- Liaises closely with market access, pricing and reimbursement teams.
- Drives the design and aggressive execution of a high quality HEOR program supporting the therapeutic area strategy for pipeline products that effectively and efficiently meets ethical, scientific, regulatory, commercial, and quality requirements. In the post-marketing setting, this position will be responsible for developing and executing product life-cycle and labeling strategies in collaboration with scientific, development, medical, policy and commercial team members. He/she is responsible for the scientific and communication excellence of all value evidence data elements agreed to by the cross-functional team.

**Minimum Requirements:**

- Doctorate degree (Ph.D., MD or PharmD), both with training and/or credentials in economics, econometrics, or pharmacoepidemiology or any other related, with at least 10 years of relevant pharmaceutical or biotechnology industry experience
- Preferred: additional doctorate level or Master’s Degree in pharmaco economics, or pharmacoepidemiology or any other related field with 4-5 years of relevant experience. Previous experience within the vaccine area is strongly preferred.
- Typically 5+ years of clinical development or medical affairs or HEOR experience in the pharmaceutical industry, CRO, or other healthcare-related consulting company plus having expert knowledge in a relevant therapeutic specialty. Experience leading complex products and/or clinical development in support of pipeline development and on-market product support. Clinical research experience strongly recommended within pharmaceutical industry.
- Must perform at times in previously uncharted territory with few established guidelines or procedures. At other times, exceedingly complex governmental rules and regulations must be followed. For problems surrounded by complex rules and regulations, the Senior Director must be able to function knowledgeably, compliantly and expeditiously.
- Must be able to develop creative and effective solutions to inter- and intra-project priority conflicts, resource constraints and other problems which may impact project or group goals and deliverables across multiple programs.
- Extensive knowledge of the global regulatory, HTA and PR&A landscape, as well as understanding of other development-related functions as they relate to all phases of drug development. Experience leading complex products and/or clinical development in support of pipeline development and on-market product support.
- Proven leadership skills in a cross-functional global team environment. Ability to interact externally and internally to support global business strategy. Additionally, this person must be able to interact successfully with Senior Management and act as the HEOR project/group champion and spokesperson.
• High goal-orientation with the ability to see solutions rather than problems. Must be a self-starter, a collaborative team-player, and have a strong desire to see projects achieve real-world impact and tangible success.
• 10% travel required.

Novavax, Inc. offers a base salary, annual bonus, stock options, professional career development/growth opportunities, and a comprehensive benefits package including medical, dental, vision, Rx, STD, LTD, Life, Optional Life, 401(k) plan.

We are an equal opportunity employer that values diversity at all levels. All individuals, regardless of personal characteristics, are encouraged to apply.